SOITRON*GROUP
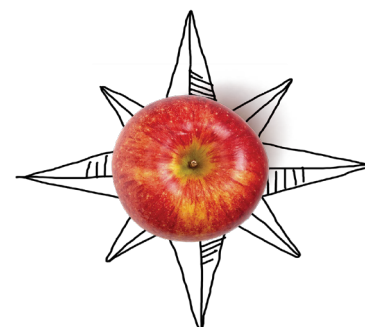
ANNUAL REPORT
2023

TABLE OF CONTENTS

01 WHO WE ARE

181
TOTAL SALES REVENUE
OF SOITRON GROUP
(in million EUR)

820
NUMBER
OF EMPLOYEES

7
COUNTRIES:
Slovakia, Czech Republic,
Romania, Turkey, Bulgaria,
United Kingdom, Poland

1991
COMPANY
FOUNDATION

ABOUT US

We are a group of experienced IT professionals passionate about what we do.

Soitron Group, represented by ten well-established companies, has been providing its customers with professional IT products and services since 1991.

We work diligently and consistently for the benefit of our clients, growing together as we expand into international markets.

OUR EXPERTISE

- System integration
- IT outsourcing
- Cybersecurity

3

SOITRON
Czechoslovakia (Czech Republic & Slovakia)

Soitron Czechoslovakia is a leading system integrator specialising in robotisation and process automation, cybersecurity, data centres, IoT solutions, IT outsourcing, communication and network solutions, IT support and advisory. Its product portfolio includes smart police car solutions – Mosy and cybersecurity services – VOID Security Operations Center. In 2023 Soitron generated a revenue of almost EUR 73 million and employed more than 280 people.

DATANET GROUP
Romania

Datanet Group is one of the leading system integrators of IP communication and data centre infrastructure as well as a Romanian market leader in routing and switching, Unified Communications, videoconferencing and IT security. Datanet is the leading Cisco Gold partner in Romania. With over 80 employees, the company generated a revenue of almost EUR 38 million in 2023.

SEKOM
Turkey

Sekom is a leading business solution integrator at the Turkish market. With a clear vision to support customers in achieving their business goals through effective IT solutions, Sekom is dedicated to creating value for its customers by providing in-depth expertise, advanced services and software development.
With its subsidiaries in Turkey, Sekom employed more than 120 people and generated a revenue of almost EUR 35 million in 2023.

SOITRON SECURITY
Turkey

Soitron Siber Güvenlik Servisleri (SSGS) is a leading cybersecurity company that provides their customers with a comprehensive portfolio of security products together with services in the areas of consultancy, implementation & support, operational services and SOC. Established in 2013, SSGS exceeded EUR 20 million revenue in 2023, and employs 60 people.

2RING
Slovakia, USA

2Ring has specialised in flexible software solutions for Contact Centres and Unified Communications since 2001. Its EMEAR headquarters are situated in Bratislava, Slovakia. The North American office, serving customers from North and South America and the APAC region, is in Sacramento, California. It has 25 employees and generated a revenue of EUR 0,5 million in 2023.

MILLENNIUM
Slovakia, Czech Republic

Millennium is a leading IT company specializing in Microsoft technology in the Czech Republic and Slovakia. It delivers and manages CRM and Power Platform solutions while accelerating corporate growth through AI and Business Intelligence innovations. The company has 30 employees and generated a revenue of EUR 2.7 million in 2022. Established in 1998, Millennium has a long history of excellence in the IT industry.

SOITRON
Bulgaria

Soitron, Bulgaria supports projects and infrastructure of our clients in the EMEA region by delivering ITO/BPO outsourcing and managed services from Bulgaria as a nearshore location. Its managed delivery services create added value and promote innovation as compared to traditional outsourced IT operations. It employs more than 210 people and last year it generated a revenue of almost EUR 6.4 million.
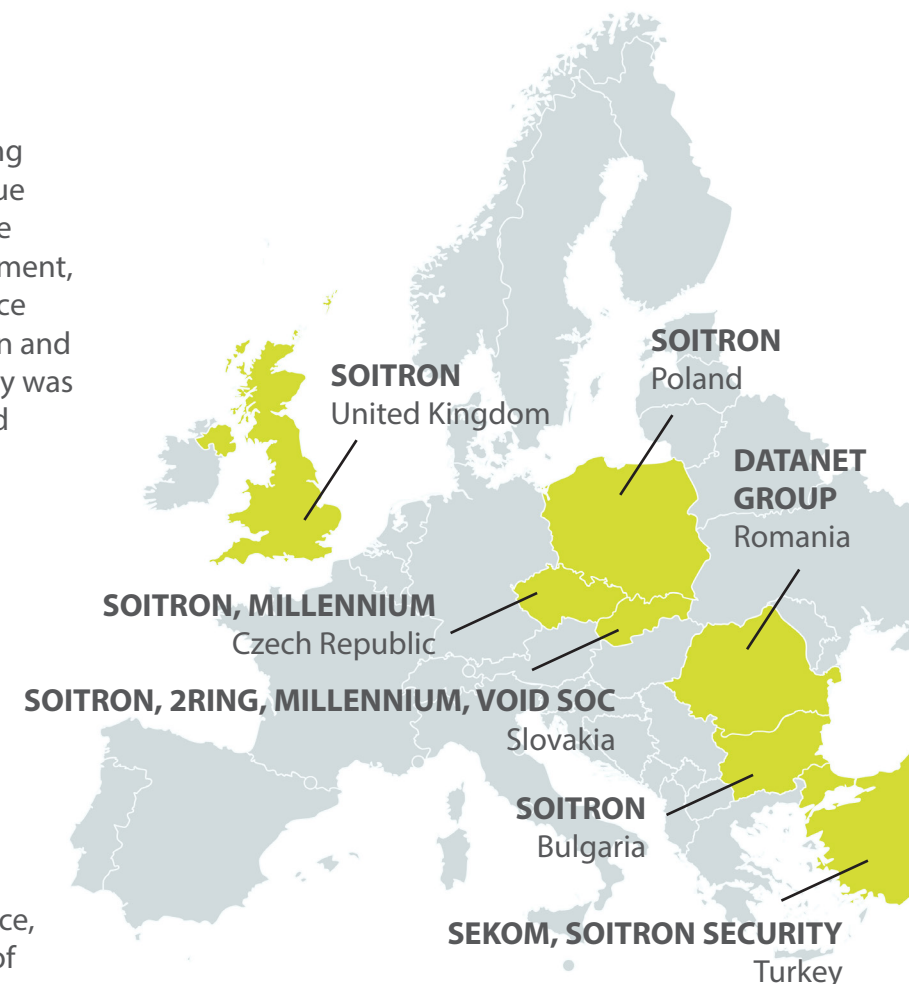
SOITRON
United Kingdom

Soitron, UK delivers nearshore IT managed services from centres throughout Europe supporting global clients. Its comprehensive range of services and solutions cover Managed Network Services, Platform Support Services, Managed Desktop Services, Project Management Services, Managed Service Desk, Managed BPO and Staff Augmentation. The company was established in 2014. In 2023 it generated a revenue of almost EUR 2 million.

SOITRON
Poland

Soitron, Poland is an international IT service provider. It delivers IT outsourcing and managed services as Soitron's unique nearshore delivery model. Its wide range of IT solutions covers IT service management, staff augmentation, cloud solutions, voice biometrics, software process automation and mobile system technology. The company was established in 2017. In 2023 it generated a revenue of EUR 1 million.

VOID SOC
Slovakia, Czech Repubic, Romania, Turkey

Void SOC has been bringing businesses advanced technology solutions in cybersecurity since 2018. With services such as 24/7 Cybersecurity Monitoring, Vulnerability Scanning and Analysis, Incident Response and Threat Intelligence, the company protects a wide portfolio of companies from advanced cyber threats. In 2023, it generated revenue of EUR 768,000, an increase of 144 % over the previous year.

SOITRON
United Kingdom

SOITRON
Poland

DATANET GROUP
Romania

SOITRON, MILLENNIUM
Czech Republic

SOITRON, 2RING, MILLENNIUM, VOID SOC
Slovakia

SOITRON
Bulgaria

SEKOM, SOITRON SECURITY
Turkey

ONDREJ SMOLÁR
- Chairman of the Board (Soitron Group)

MARIÁN SKÁKALA
- Deputy Chairman of the Board (Soitron Group)
- Executive Director (Soitron, Czechoslovakia)

TOMÁŠ TURKOVIČ
- Member of the Board (Soitron Group)
- Outsourcing Director (Soitron, Slovakia)

- Executive Director (Soitron, Bulgaria)

DRAGOS STROESCU
- Executive Director (Datanet Group, Romania)

ALI KORKMAZ
- Executive Director (Sekom, Turkey)

MURAT KAYMAZ
- Executive Director (Soitron, Turkey)

ZOLTÁN VAŠŠ
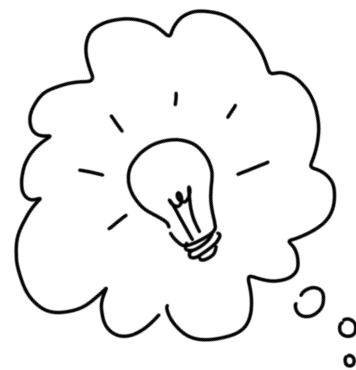- Financial Director (Soitron Group)

MARTIN LOHNERT
- Member of the Board (Soitron Group)
- Executive Director (void SOC)

MIROSLAV MORÁVEK
- Executive Director (2Ring, Slovakia and USA)

MIROSLAV KREMPASKÝ
- Executive Director (Millennium, Slovakia and Czech Republic)

BARTOSZ SKALSKI
- Executive Director (Soitron, Poland)

RÓBERT BARBUŠ
- Executive Director (Soitron, United Kingdom)

TODAY

SOITRON GROUP currently operates on the European market as one of the largest info-communication integrators and IT service providers with more than 820 employees. The philosophy to progress continuously, has made Soitron Group a leader in introducing unique technologies and innovative solutions. The company generated a revenue of more than EUR 181 million in 2023.

2020 ~ 2023

Since 2020 major investments were made into IT and OT cybersecurity solutions. Building on a strong footprint, we have expanded our portfolio, vendors, expertise, certifications, and customer projects. The cybersecurity team operates in Slovakia, the Czech Republic, Romania, and Turkey, and it has a presence in Poland and Bulgaria. A **SECURITY OPERATIONS CENTRE - VOID SOC** was founded within Soitron Group.

At the Turkish market, we have spinned-off the cybersecurity company SOITRON from SEKOM. Both companies now represent separate entities being part of Soitron Group.
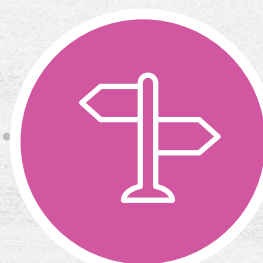
2017 ~ 2019

In 2017, Soitron Group expanded to Poland by setting up **SOITRON POLAND**. At the same time, Soitron strengthened its position in the application business by acquiring a majority stake in **MILLENNIUM**.

In 2018, the two Soitron branches SOITRON SLOVAKIA and SOITRON CZECH REPUBLIC merged together. In both markets the company now operates as **SOITRON CZECHOSLOVAKIA**.

2013 ~ 2016

With HP opening a new outsourcing project in Bulgaria, Soitron Group expanded to the Bulgarian market, thus establishing **SOITRON BULGARIA** in the first half of 2013.

In 2014, Soitron Group entered the UK market as well by establishing **SOITRON UNITED KINGDOM**, its 100 % owned subsidiary based in London.

In 2015 SEKOM TURKEY established a new software house **SEKOM YAZILIM**.

2005 ~ 2012

In 2005, Soitron acquired Soitsa shares, thereby establishing itself as a leading IT service provider. A long-term expansion strategy of operation outside the Slovak market was defined. **SOITRON CZECH REPUBLIC** branch was founded in 2005 and later expanded by acquiring two companies – Caiacom in 2008 and Clarionet in 2009.

In 2009, the biggest Cisco partner in Romania, **DATANET SYSTEM**S, merged with Soitron Group when Soitron Slovakia purchased 51 % of its shares.

In 2012, the biggest acquisition to date was made, with Turkish **SEKOM** becoming a part of Soitron Group.

1991 ~ 2004

SOITRON's story started in Slovakia in 1991 when a small company **TRONET** was founded to provide clients with expertise in the emerging world of networking technologies. Over the next 10 years the company grew in size, expanding the number of its customers and employees as well as the depth and breadth of its knowledge.

In 2003, a joint venture between Tronet and Soitsa SA – a Spanish selective outsourcing specialist, was formed to build a large delivery centre for HP in Slovakia under the new name **SOITRON**.

INTERNAL RELATIONSHIPS

We all have the right to fair and courteous treatment by our superiors and colleagues. Equal opportunities and equal treatment are key cornerstones of a fair, unprejudiced and open approach.

Cooperation is the key to success and that is why we require and actively support it. We encourages respectful cooperation in a spirit of partnership, diversity and tolerance. We offer equal opportunities for everyone. We do not discriminate or tolerate discrimination on grounds of ethnic or national origin, sex, religion, views, age, disability, sexual orientation, skin color, political views, social background or any other characteristics protected by law. We maintain a work environment free from harassment, discrimination, and any form of intimidation. All individuals are treated with respect and dignity.

We recognize the value of our employees and are committed to providing fair wages and benefits that meet or exceed legally mandated standards. We ensure that compensation is based on merit, experience, and responsibilities without any form of discrimination.

We respect employees' rights to freedom of association and collective bargaining as allowed by law. We commit to open communication and constructive dialogue with employee representatives to address concerns and negotiate fair terms and conditions of employment.

We strictly prohibit the use of child labor in any form, as defined by applicable laws and regulations. We are committed to providing young workers with a safe and supportive working environment, appropriate training and supervision.

CUSTOMER-SUPPLIER RELATIONSHIPS

When choosing our suppliers, we apply a transparent selection process seeking nothing other than profitable business from cooperation. Our fairness to suppliers applies to both how we select them and how we work with them. We believe that respecting due dates on invoices is an essential part of a fair partnership.

We are aware of corruption being an important issue and a danger to society, and that is why we have a long-term goal to support any legislative activities aimed at preventing, detecting, and penalizing such behavior.

ENVIRONMENT

We realize how urgent it is to behave responsibly toward our surroundings and the environment. Our goal is to enable people to act responsibly at work during their working hours and to inspire them to be more responsible and environmentally conscious in their everyday lives. That is why our activities focus on environmental action as well as on raising awareness of responsible behavior more generally.

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02 ECONOMIC ACTIVITY
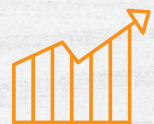
SOITRON GROUP

Investments in the development of cybersecurity competencies continued in 2023. This resulted in the 30% year-over-year growth rate in our cybersecurity business. With the aim to continue strengthening our cybersecurity competence, we have taken several measures within Soitron Group.

The cybersecurity company Soitron was spinned-off from Sekom in Turkey. Both companies now represent separate entities within Soitron Group, and changes in the ownership structure were made. Also, global partnership with Palo Alto Networks was acquired and Soitron Group became NextWave Diamond Innovator covering all countries in Central and Eastern Europe in which we operate. We apply a common strategy to address the cybersecurity topics at all markets, resulting in

united methodology to perform security assessments, sharing the expertise, resources and experience.

We have been successfully continued in implementing our MOSY solutions in Moldavia, following the project in Czech republic.

SOITRON (CZECHOSLOVAKIA)

We have been focusing on the execution of the long-term strategy of double-digit percentage turnover growth in both countries and also gaining new customers. To achieve sustainable growth, we have continued implementing our long-term strategy to develop solutions for cloud environment, transformation to managed services and opening new solutions.

DATANET SYSTEMS (ROMANIA)

Datanet Systems increased its turnover by 12% in 2023 to €41.7 million, achieving a growth above the sales target and in line with the positive development of the Soitron Group. In terms of technology, 60% of revenues were generated by data network solutions. The sectors with the highest share of turnover were telecommunications, financial services, and the public sector.
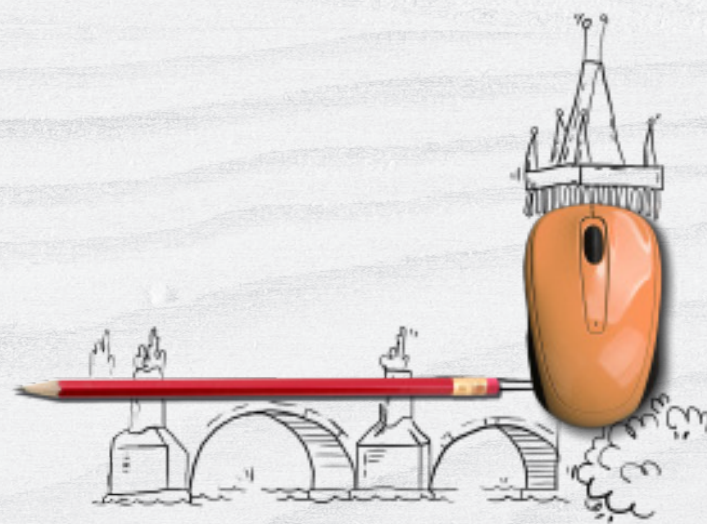
SOITRON (TURKEY)

Cybersecurity spending remained strong against challenging political and economic landscape in Turkey during 2023. Soitron Siber Güvenlik Servisleri (SSGS) grew its revenue by 90% compared to previous year, exceeding EUR 20 million. This growth is mainly driven by company's expanding portfolio of cybersecurity products and services, allowing SSGS to address security needs of organizations at a wider spectrum. In addition, number of SSGS customers increased by more than 30% during the year, being another growth engine for the company.
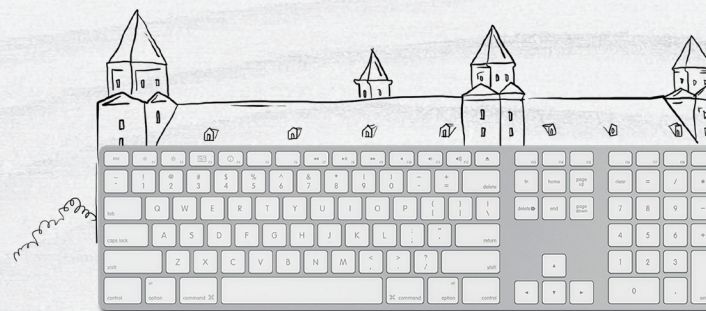
SEKOM (TURKEY)

Coupled with the uncertainties over monetary policies and high inflation, investment growth in Turkey rose to 5.1% in the second quarter of 2023 due to strong activity in services and construction and reconstruction efforts after 6 earthquakes in February. On 6 February 2023, a huge earthquake classified as ''major'' on the official scale at 7.4, hit southern Turkey killing more than 55,000 people with tens of thousands more homeless. Then came the U-turn in fiscal policies after the second round of presidential elections held on May 28, 2023. In the post-election period, the old economic team was largely replaced with officials adopting the orthodox economic approach. The policy rate was increased by 34 percent in 6 months and official annual inflation hit 64,77%.

Sekom teams have extensively collaborated to bring admirable business results in service provider, enterprise and commercial market segments by successfully maintaining in-house knowledge spread across 9 main areas of expertise, namely, Software, DevOps/DevSecOps, Integrated Communications, Data Center, Security, Broadcasting & Cable TV, Service Provider Technologies, SD-X & Cloud and Networking. In line with the expertise of Sekom teams and the increasing work tempo in all market verticals, intensive recruitment was made, and the training of employees was accelerated.

MILLENNIUM (SLOVAKIA, CZECH REPUBLIC)

Millennium has been part of the Soitron Group for nearly seven years, which has allowed it to grow both in local and international markets.
In 2023, Millennium continued to develop the digitalization of the Central European banking sector. The company increased its annual turnover by almost 40% and reaffirmed its position as a strategic partner for major banking institutions. Considering banking institutions to be the leaders of digital transformation, Millennium continued in significant annual investments in need of getting to know and effectively manage its clients.
Millennium has been actively developing a product portfolio in the area of BI/AI. They launched a new product called MILLADA, which makes business, operational, and decision-making processes more efficient by using AI solution ChatGPT. The demand for AI solutions is very high, and Millennium believes that this service will become another relevant pillar of its portfolio.

2RING (SLOVAKIA, USA)

Contact Centre market is going through a large disruption caused by customers migrating from their legacy on-premises contact centres to a cloud-based platform. Furthermore, customers tend to switch even between cloud-based platforms and thus they are not as loyal as they used to be in the past.

To make sure that customers would be able to preserve 2Ring Dashboards & Wallboards even when the underlying contact centre platform changes, 2Ring is working on adding support for all the major cloud-based contact centre platforms. For example, towards the end of 2023, 2Ring added support for NICE CXone contact centre platform (in addition to already supported platforms such as Cisco Webex Contact Center, Five9, Genesys Cloud, and Amazon Connect platforms).
The revenue recognized by 2Ring in 2023 was below 2022 and 2021 numbers as a result of transitioning from perpetual model to the subscription-based sales. With a sale of a subscription, a smaller portion of overall sale gets recognized in the first year as the contract value is proportionally distributed through the contract term. It is expected that this transition will also have an impact on 2024 revenue as well while the process of migrating existing perpetual customers to 2Ring Self-Hosted or to 2Ring Cloud Subscription will continue throughout the year 2024 and end by the end of 2025.

SOITRON (UNITED KINGDOM)

2023 was a transformative year for Soitron UK, marked by significant expansion and a growing portfolio of partnerships. The team worked with a diverse range of companies, achieving more growth than ever before.

Our collaboration with Cloudpay saw a significant ramp-up, with the team doubling in size to support Cloudpay's ambitious expansion plans.
Plutomen, a key partner, further strengthened its relationship with us as we worked together to explore new opportunities using their innovative software. As a critical partner in the testing and development of these apps, we played a pivotal role in ensuring their success.
Our work with Ciena Global Content Networks demonstrated Soitron UK's capability in delivering high-value IT services.
The year concluded on a high note with the signing of Zempler Bank, in partnership with Content Guru in the UK.

SOITRON (POLAND)

2023 was our most successful year since entering the Polish market. Revenue grew nearly threefold compared to the previous year, and the result was approximately 40% higher than planned. Financially, we managed to achieve break-even on investments since we decided to enter the Polish market.
In terms of new business, we secured a new contract with Volkswagen in Poznań, where we began providing project management support services (PM and PMOaas). We also started delivering software development and DevOps services for the European Investment Bank.
For 2024, we plan to further develop our collaboration with Volkswagen in Poland, where we have secured a new project in the area of IT support for users.

VOID SOC (SLOVAKIA, CZECH REPUBLIC, ROMANIA, TURKEY)

In 2023, void SOC not only saw significant revenue growth, but also growth in customer base, with the strongest demand for its services coming from municipalities, the healthcare sector, critical infrastructure and the energy sector. With void SOC services, clients were able to not only respond to incidents effectively, but also increase their resilience to increasingly sophisticated threats.

In 2023, with the support of the European Union, the company launched the development of a next-generation detection platform - SOCulus - that will take clients' cybersecurity to the next level.
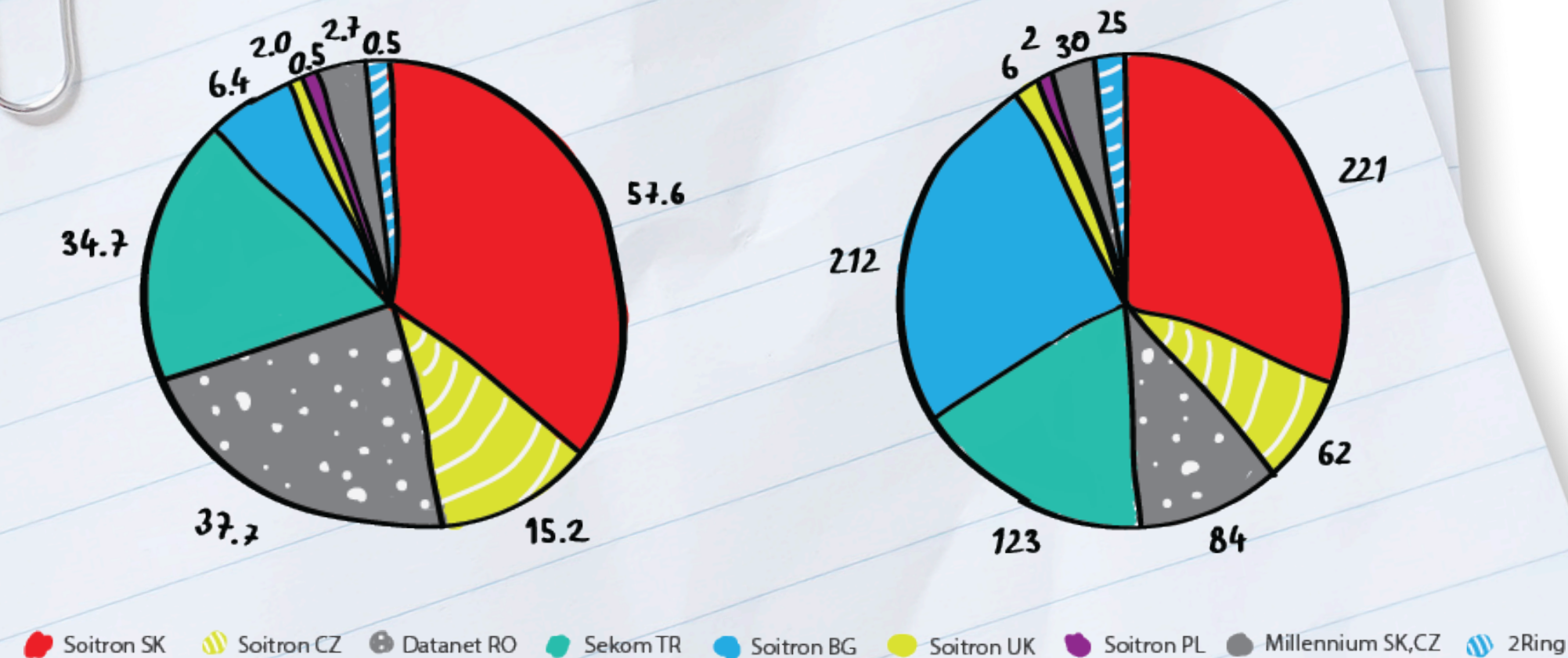
Selected Indicators: SOITRON GROUP

Soitron Group achieved following results in the selected indicators (in million EUR):

Type	2022	2023
Equity	29.6	28.5
Revenue from Sales of Goods	61.6	80.6
Revenue from Sales of Own Products and Services	84.3	100.5
Total Sales Revenue	152.3	181.1
Operating Profit (Loss)	9.9	10
Profit before Tax	8.9	8.2
Number of Employees	761	821

Selected Indicators: SOITRON GROUP SUBSIDIARIES

Total Sales Revenue in 2023 (in million EUR):

Number of Employees in 2023:

Total Sales Revenue in 2023 (in million EUR):
- 57.6
- 15.2
- 37.7
- 34.7
- 6.4
- 2.0
- 0.5
- 2.7
- 0.5

Number of Employees in 2023:
- 221
- 62
- 84
- 123
- 212
- 6
- 2
- 30
- 25

Legend: Soitron SK · Soitron CZ · Datanet RO · Sekom TR · Soitron BG · Soitron UK · Soitron PL · Millennium SK,CZ · 2Ring

03

OUR PORTFOLIO AND PROJECTS

Since 1991 we have been helping our customers build and retain a competitive advantage through the smart use of IT solutions. As a company with an enduring passion for innovation, we do not stop when faced with challenges requiring unique out-of-the-box solutions.
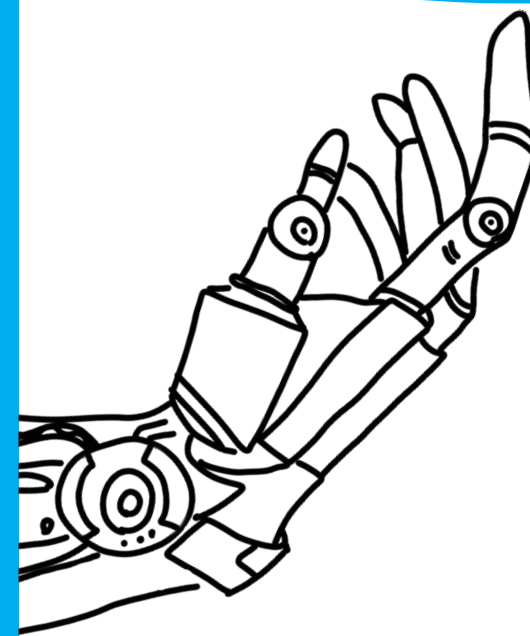
SYSTEM INTEGRATION

We are proud of our long-term experience, expertise, in-depth knowledge, and customer references, especially in the areas of robotisation and process automation, cybersecurity, data centres, IoT solutions, IT outsourcing, communication and network solutions, IT support and advisory. Our product portfolio includes smart police car solutions – Mosy and cybersecurity services – VOID Security Operations Center.

CYBERSECURITY

We add value for our customers with a wide range of IT and OT cybersecurity solutions within a verified and wide portfolio from top vendors as well as local start-ups, always tailored to specific customer needs and covering security management, network security, endpoint security, data security, identity and access management, and application and workload security.

The VOID Security Operation Center allows our clients to respond to security incidents quickly and effectively. We detect threats and identify suspicious behaviour. Potential incidents are then evaluated and responded to by a team of cybersecurity analysts.

IT OUTSOURCING

We bring years of experience from serving customers worldwide. With our delivery centres located across Central & Eastern Europe, we can offer end-to-end solutions with a tailored approach in terms of resource skills and availability, quality, cost, security, and compliance.

Our comprehensive range of services and solutions cover: IT service management and migrations, software development and application, business process transformation and RPA, and ITO and BPO.

SOITRON (CZECHOSLOVAKIA)

MAIN SOLUTIONS
- Automation and Robotisation
- Cybersecurity
- IoT Solutions
- Data Centres
- Network Solutions
- IT Outsourcing
- Communication Solutions
- IT Support and Advisory
- VOID Security Operations Center

DATANET SYSTEMS (ROMANIA)

TECHNOLOGIES AND SOLUTIONS
- Data Centre Infrastructure
- Data Networking Infrastructure
- Virtualization and Cloud Orchestration
- Collaboration and Customer Care
- Cyber Security
- Solution for Air Traffic Control
- Solution for Telecom
- Solution for Financial Institutions
- Work from Home Solutions
- Integrated Telemedicine Solution
- Industry Trends

IT INTEGRATION SERVICES
- Systems Integration
- Technical Support and Out-Tasking
- Security Infrastructure as a Service
- Technical Training
- Testing Centre
- Financing Options

IT OUTSOURCING & SOFTWARE DEVELOPMENT
- Application Outsourcing
- Managed Services
- VOID Security Operations Center

SOITRON (TURKEY)

PRODUCTS
- Network Security
- Endpoint Security
- Identity & Access Management
- Data Security
- Application & Workload Security
- Cloud Security
- Security Management

SERVICES
- Consultancy & Design
- Implementation & Support
- Operational Security Services
- VOID Security Operations Centre

SEKOM (TURKEY)

EXPERTISE
- Networking Solutions
- Broadcasting and Cable TV
- Unified Communications
- Data Centre
- SP&IP Services
- SD-X & Cloud
- Red Hat Training
- Software

SERVICES
- Uninterrupted Service
- Turn Key Projects
- Business Process Outsourcing
- Monitoring
- Managed Network Services
- Managed Data Centre Services

SOLUTIONS
- Service Provider Solutions
- Enterprise Solutions
- Public and Defense Solutions

MILLENNIUM (SLOVAKIA, CZECH REPUBLIC)

SERVICES
- CRM Solutions
- Portal Solutions
- Business Intelligence & Reporting
- Electronic Government Services
- Microsoft Power Apps
- System Integration
- Consultations

2RING (SLOVAKIA, USA)

PRODUCTS FOR CONTACT CENTRE
- Amazon Connect
- Webex Contact Centre
- Cisco Contact Centres UCCX/UCCE/PCCE/HCS
- Cisco Telephony - CUCM, Unity
- Five9
- Genesys Cloud
- NICE CXone

PRODUCTS FOR INFORMATION SYSTEM
- ServiceNow
- Salesforce
- Microsoft Dynamics

SUPPORT

SOITRON (BULGARIA)

IT SOLUTIONS AND MANAGED SERVICES
- Project Management as a Service
- Managed Services
- ITSM Transitions and Implementation
- IoT Solutions
- Voice Biometrics
- MOSY – Intelligent Public Safety

SOITRON (UNITED KINGDOM)

IT SOLUTIONS AND MANAGED SERVICES
- IoT Solutions
- AI enabled Solutions
- Robotic Process Automation
- IT Outsourcing
- Cybersecurity
- VOID Security Operations Centre

SOITRON (POLAND)

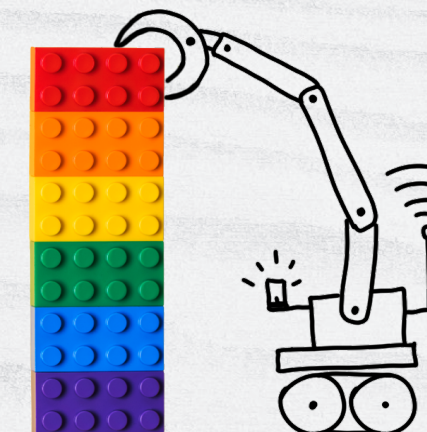### IT SOLUTIONS AND MANAGED SERVICES
- Robotic Process Automation
- IT Outsourcing
- IoT Solutions
- Software Development & Application Management
- MOSY - Smart Mobile Policing

- Cloud Solutions
- Voice Biometrics
- VOID Security Operations Center

VOID SOC (SLOVAKIA, CZECH REPUBLIC, ROMANIA, TURKEY))

MAIN SOLUTIONS:
- 24/7 cybersecurity monitoring
- Vulnerability Scanning and Analysis -
- Incident Response
- Threat Intelligence
- Education and Trainings
- Advisory and Consultinf Services

COMPLEX PROJECTS

- Building a new fully digital, secure factory with first-class modern technologies for **Remoska**

SECURITY PROJECTS

- Next-generation firewalls for **BNP Paribas Cardif**
- Logmanager technology for system management simplification for **Inventec**
- Upgrade of the DDoS solution for **T-Mobile**
- First installations of Palo Alto firewalls in an OT network environment for **Mondi SCP**
- Ensuring security protection of email and web traffic through Cisco devices for the **Financial Administration of the Slovak Republic**

RPA PROJECTS

- Automation of order processing at **WITTE Automotive**

IOT PROJECTS

- Efficient energy consumption measurement and in-depth insight into collected data through the LoRaWAN network for **Prominent Systems**
- Reliable solution for monitoring spatial temperature, humidity, and CO2 based on LoRaWAN devices for **Tatra Banka**

INFRASTRUCTURE AND NETWORKING PROJECTS

- Data migration and transition from on-premise servers to the cloud solution, using Microsoft SharePoint Online, in all global branches for **Curium Pharma**
- Modern intranet solution utilizing the potential of Microsoft tools for **OVB Allfinanz Slovensko**
- Experimental hardware infrastructure for the development data centre of **University of Žilina**
- Improvement of the quality control process through new RFID readers, new application for hardware and central software in the cloud for **CS Cabot**

- New virtualization infrastructure ensuring the operation of all systems of the manufacturing plant for **Brovedani**
- SD-WAN project for **Mega Image** (Romania)
- Cisco Systems network infrastructure for **Ministry of National Defense** (Romania)
- OpenShift Infrastructure License Sales and Integration Project for an **ISP** in Turkey
- Disaster Recovery Video Head End Infrastructure Sales and Integration Project for a broadcaster in Turkey
- Media Transport Network for a telecom operator in Turkey
- Data Centres Network Infrastructure and Technology Replacement for a telecom operator in Turkey
- SD-WAN project for Cisco Offsite ATM Routers for one of Turkey's largest Public Banks
- As part of a Data Centre renovation project for one of Turkey's largest Participation Banks, transitioned to an SDN architecture using Cisco ACI solutions.
- VDI infrastructure solutions with Cisco Blade for one of Turkey's largest banks

UNIFIED COMMUNICATIONS PROJECTS

- Upgrade and modernization of the contact centre with gradual unification of individual departments into a central solution for **Kooperativa**
- Upgrade of the contact centre to the current version, migration of functionalities to the new structure for **Innogy**
- Implementation of a new trading platform including end devices, central office, and call recording for **Československá obchodná banka**
- Videoconference solution for meeting rooms for **Doosan**
- Higher quality of online communication through modern technology for the **Bratislava University of Economics and Management**
- Communication infrastructures based on Cisco technologies for **Vodafone** and **Orange** (Romania)
- Communication equipment for the future government cloud platform for **Special Telecommunication Service** (Romania)

DIGITALIZATION

- Development of CRM solution at **Erste Bank** in Vienna
- Development of CRM solution at **Československá obchodná banka**
- Development of CRM solution at **Slovenská sporiteľňa**
- CRM solution for **Sario**
- Data management for the **Transport Authority** (Slovakia)
- Development of loan solution for **VÚB Banka**
- Delivery of web applications for **Kooperativa Pojišťovna** in Prague
- Development of web applications for **Tipos**
- DPI Infrastructure supply & Operations and Maintenance Services Project for a telecom operator in Azerbaijan
- Supply of DPI Infrastructure & Operations and Maintenance Services Project for a telecom operator in Turkey
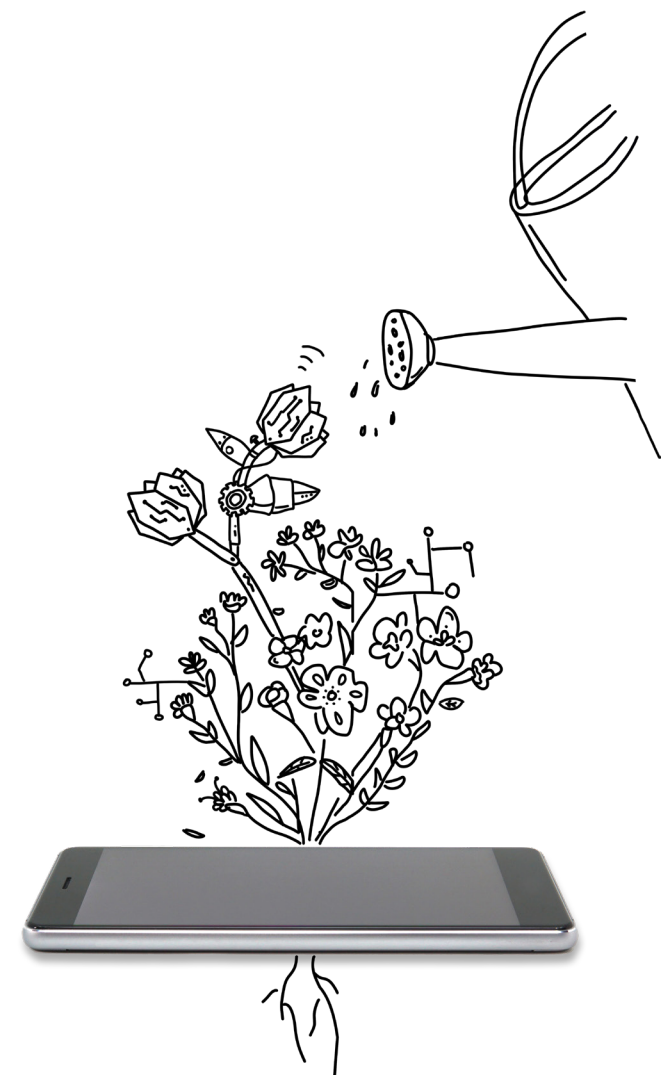
OTHER IMPORTANT PROJECTS

- Monitoring system for the **Regulatory Authority for Electronic Communication and Postal Services**
- Collaboration on application development with the British company **CloudPay** (Poland)
- Optimization of license management through signing Slovakia's first Cisco Enterprise Agreement for **Tatry Mountain Resorts**
- 24x7 support for the contact centre of **Global Assistance**
- 2Ring Dashboards and Wallboards for **Meath County Council Ireland** (Cisco Webex Contact Centre)
- 2Ring Dashboards and Wallboards for **Ekspresbank Denmark** (Cisco Webex Contact Centre)
- 2Ring Dashboards and Wallboards for **Lookers UK** (Cisco Contact Centre Enterprise)
- 2Ring Gadgets for Cisco Finesse for **Ministry of Human Resources and Social Development Saudi Arabia** (Cisco Contact Centre Enterprise)

04 SOITRON GROUP

COMPANY PROFILE

NAME
SOITRON Group SE

BOARD OF DIRECTORS
Ing. Marián Skákala
(Chairman of the Board of Directors)

Ing. Ondrej Smolár
(Deputy Chairman of the Board of Directors)

SEAT
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Slovakia

TELEPHONE NUMBER
+421 258224111

WEB
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BANK ACCOUNT
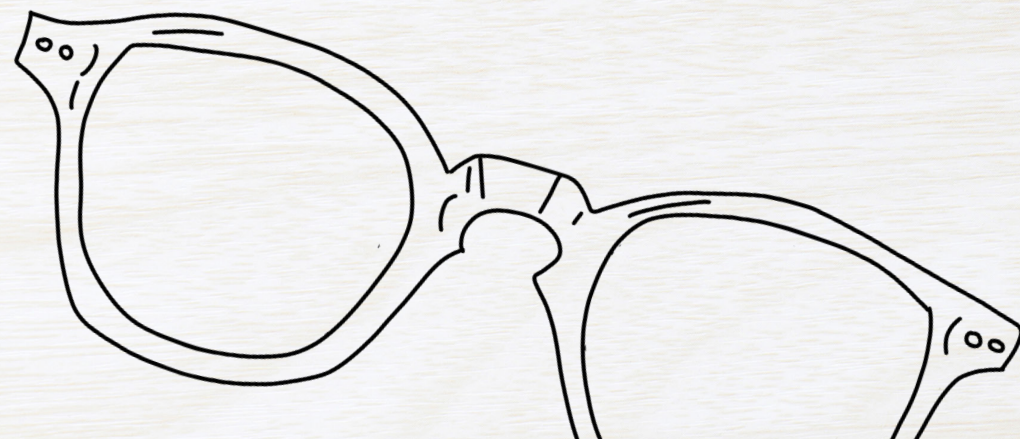Tatra banka, a.s.
Bank account number: 292 012 3440
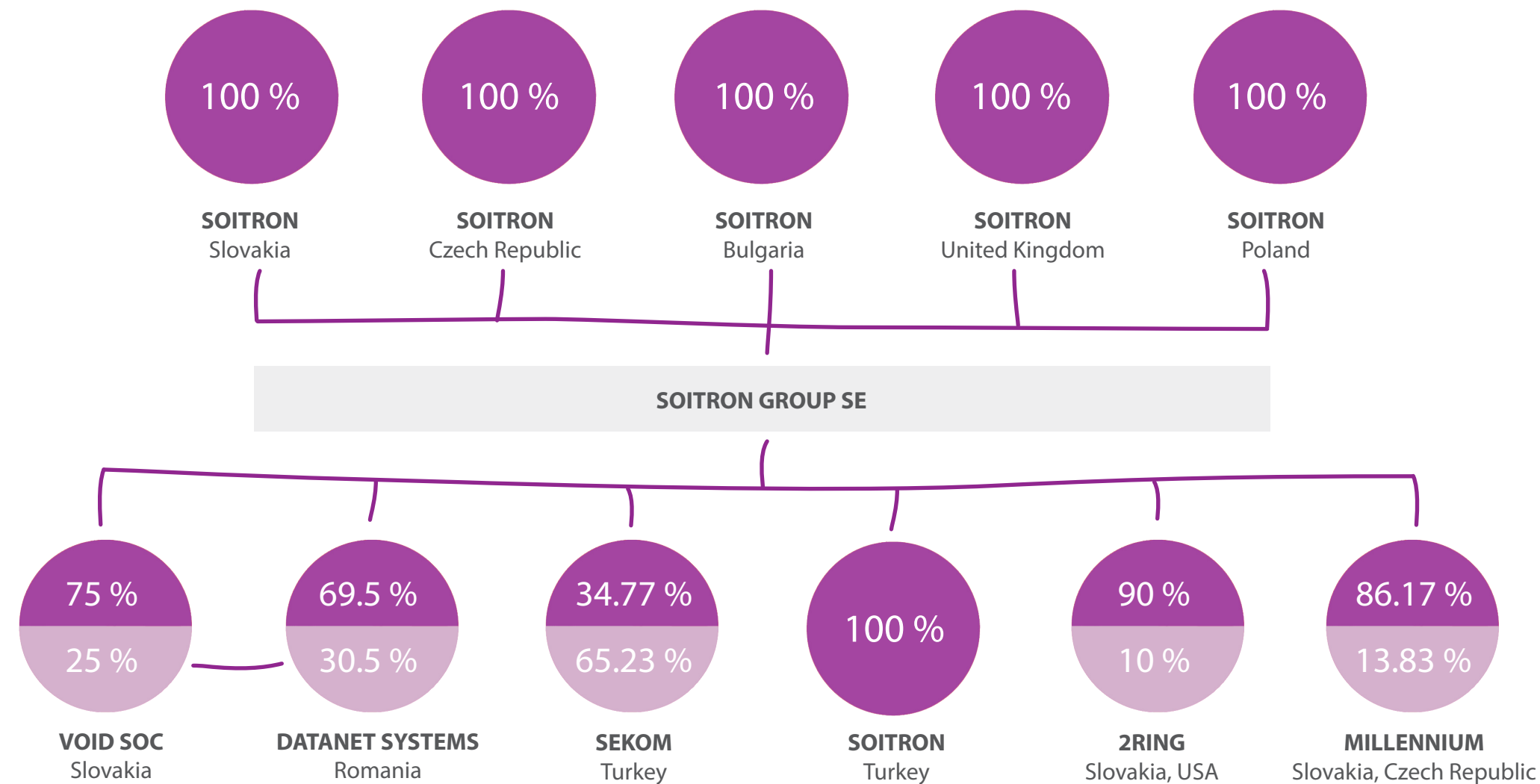**IBAN:** SK5311000000002920123440
BIC (SWIFT):TATRSKBX
COMPANY ID: 35 871 636
TAX ID: 202 177 47 99
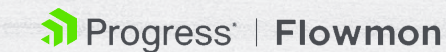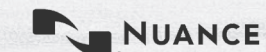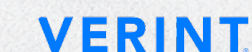
SOITRON IN SOCIAL MEDIA

GROUP STRUCTURE

100 %	100 %	100 %	100 %	100 %
SOITRON Slovakia	**SOITRON** Czech Republic	**SOITRON** Bulgaria	**SOITRON** United Kingdom	**SOITRON** Poland

SOITRON GROUP SE

75 % / 25 %	69.5 % / 30.5 %	34.77 % / 65.23 %	100 %	90 % / 10 %	86.17 % / 13.83 %
VOID SOC Slovakia	**DATANET SYSTEMS** Romania	**SEKOM** Turkey	**SOITRON** Turkey	**2RING** Slovakia, USA	**MILLENNIUM** Slovakia, Czech Republic

IMPORTANT PARTNERSHIPS

CISCO

AVAYA

Ui Path™

Microsoft

paloalto NETWORKS

IBM

vmware

F RTINET

Hewlett Packard Enterprise

hp

f5

veeam

citrix TM

Red Hat

JUNIPer NETWORKS

DELL

safetica

SANDVINE

Lenovo

LOGmanager

Excalibur seamless authentication.

CYBERARK

splunk>

PHONEXIA

VERINT

unblu

NUANCE

Progress | Flowmon

netwrix

eleveo

Five9

GENESYS
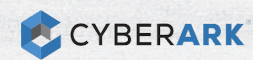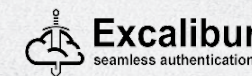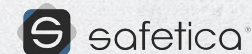
PARTNERSHIPS & MEMBERSHIPS

OTHER PARTNERSHIPS

- ALGOSEC
- AMAZON
- ARBOR NETWORKS (NETSCOUT)
- ATEME
- ATIM
- AURYA
- AXIS
- BACKBOX
- BARCO
- BROADCOM (BLUECOAT)
- CALABRIO
- CASA SYSTEMS
- CROWDSTRIKE
- CYMULATE
- ČRA
- EFFICIENT IP
- ELASTIC
- EMDOOR
- ENEA
- EXTRAHOP
- GENIE NETWORKS
- GETAC
- CHECK POINT
- ILLUMIO
- INFINERA
- INFOBLOX

- INFOSIM
- INTRAWAY
- IP FABRIC
- ISTQB
- IXIA (KEYSIGHT)
- M2M COMMUNICATION HOLDING
- MCLIMATE
- NETINSIGHT
- NEXCOM
- NICE CCAAS (CXONE)
- NOKIA
- NOVICOM
- NUTANIX
- ONESPAN
- POLY
- PROOFPOINT
- PURE STORAGE
- RADWARE
- RUBRIK
- SENTISQUARE
- SERVICENOW
- SEWIO
- SKYBOX SECURITY
- TCPWAVE
- TENABLE
- THALES/GEMALTO/SAFENET
- THINGSBOARD
- TUFIN

- VERITAS
- XIMA
- ZEBRA TECHNOLOGIES

CERTIFICATIONS

COMPANY CERTIFICATIONS

ISO 9001
LL-C (Certification)

ISO 27001
LL-C (Certification)

ISO 20000
LL-C (Certification)

ISO 45001
LL-C (Certification)

ISO 14001
LL-C (Certification)

PROFESSIONAL CERTIFICATIONS

PROJECT CERTIFICATIONS

PRINCE2

PMI Project Management Institute

IPMA international project management association

PROCESS CERTIFICATIONS

6σ

SECURITY CERTIFICATIONS

ISACA

ITIL

CERTIFIED BY TRUSTED INTRODUCER

FIRST Improving Security Together

QUALIFICATION CERTIFICATIONS

ISTQB International Software Testing Qualifications Board — Partner Program

SUBSIDIARIES:

HEADQUARTERS:

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